

**CITY OF CAPE CORAL**  
**REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Utilities Dept./Water Reclamation

Vendor Name: SNF Polydyne

Address: 1 Chemical Plant Road – Rice Boro, GA 31323

Phone: 800-848-7659 E-Mail: ccherp@polydyneinc.com

Price: \$1.70/LB - APRIL 9, 2023 through APRIL 8, 2026 *Estimated Annual \$ 230,000*

Description of item to be procured: CLARIFLOC SE-714 delivered in 2300 lb tote quantities.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Polydyne has lab/jar test, field trialed and customizes CLARIFLOC SE-714 specifically for the City of Cape Coral. The molecular structure, weight, and particular components are unique to Polydyne's CLARIFLOC product line. CLARIFLOC is Polydyne's trademark and no other vendor is authorized to supply these products.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: There are other products available but no other products are acceptable because CLARIFLOC SE-714 is customized specifically for the City of Cape Coral. This CLARIFLOC SE-714 blend has been verified by the centrifuge manufacturer (Andritz) and found to be the most acceptable/efficient blend for our centrifuges. The City has been using CLARIFLOC SE-714 for over 10+ years.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will perform continuing, further research on companies, components, processes, and equipment capable of meeting the needs of Utilities and the Community. Research factors include, but are not limited to: cost, specifications of existing equipment and processes, reliability, and ease of repair if and when necessary.

Department Director's Signature: 

Approval: Procurement Manager  8/11/2023  
(not to exceed \$50,000.00)

Approval: City Manager   
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

*Council Approved Resolution 131-23 on 7/26/2023*



WATER SCIENCE

[polydyneinc.com](http://polydyneinc.com)

Emailed to: [mconnell@capecoral.net](mailto:mconnell@capecoral.net)

March 20, 2023

Mark Connelly  
City of Cape Coral  
1015 Cultural Park Blvd, 2<sup>nd</sup> Floor  
Cape Coral, FL 33990

RE: Sole Source Declaration

Dear Mr. Connelly,

Please accept this letter as a sole source declaration to the City of Cape Coral that the polymer utilized at the Southwest W.R.F., CLARIFLOC SE-714, can only be provided by Polydyne Inc.

Polydyne has lab/jar tested, field trialed and customized CLARIFLOC SE-714 specifically for the City of Cape Coral. This product is not substitutable or "off the shelf." The molecular structure, molecular weight, and particular raw material components are unique to Polydyne's CLARIFLOC product line. CLARIFLOC is Polydyne's trademark and no other vendor is authorized to supply these products.

For the period of April 9, 2023 through April 8, 2026, Polydyne Inc. shall supply CLARIFLOC SE-714 at \$1.70/Lb. Delivered in 2300 Lb. Tote quantities. Additionally, after the initial one-year contract, the price may be adjusted based on the current PPI and upon mutual agreement.

Thank you for your business. If you have any questions, please feel free to contact Chris Cherp, Sr. Technical Sales Representative, at (941) 961-3998.

Best Regards,

Boyd Stanley  
Sr. Vice-President

RESOLUTION 131 - 23

A RESOLUTION OF THE CITY OF CAPE CORAL APPROVING THE SINGLE SOURCE PURCHASE OF CLARIFLOC SE-714 FOR THE WATER RECLAMATION FACILITIES FROM POLYDYNE, INC.; AUTHORIZING THE CITY MANAGER OR HIS DESIGNEE TO EXECUTE THE PURCHASE ORDERS; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Southwest Biosolids Facility utilizes emulsified liquid polymer to coagulate the waste activated sludge feed for dewatering and the emulsified polymer reduces tipping fees since it helps to remove excess water in the sludge; and

WHEREAS, Polydyne, Inc. is the only vendor who has CLARIFLOC SE-714, which is customized specifically for Cape Coral, and the molecular structure, molecular weight and particular raw material components are unique to Polydyne's CLARIFLOC product line; and

WHEREAS, the City has been utilizing CLARIFLOC SE-714 for at least ten years; and

WHEREAS, Polydyne, Inc. will supply the City with CLARIFLOC SE-714 to be delivered in 2,300 pound totes at the unit price of \$1.70 per pound for the first year, the price may be adjusted based on the current Producer Price Index and upon mutual agreement, the total estimated annual is \$230,000, effective beginning Fiscal Year 2023 through Fiscal Year 2026; and

WHEREAS, the Procurement Manager has determined that the purchase of CLARIFLOC SE-714 from Polydyne, Inc. can be categorized as a single source purchase as specified in Section 2-144(c)(2)(a), as there are multiple distributors of the item, however, the manufacturer may have designated exclusive territorial sales boundaries; and

WHEREAS, the Procurement Manager has determined that the contract and services can be categorized as a single source purchase as specified in Section 2-144(c)(2)(b), as it results in a "best value," in that research has shown that the use of another brand or service would not be reasonable and would cause undue hardship to the city, would cause the city to incur additional expense, or would require modification to a present system or process; and

WHEREAS, the City Manager recommends City Council approve the single source purchase of CLARIFLOC SE-714 from Polydyne, Inc. for the Water Reclamation Facilities in the amount of \$1.70 per pound for Fiscal Year 2023 through Fiscal Year 2026, at an estimated annual amount of \$230,000, for a total three year cost of \$690,000.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF CAPE CORAL, FLORIDA, AS FOLLOWS:

Section 1. The City Council hereby approves the single source purchase of CLARIFLOC SE-714 from Polydyne, Inc. for the Water Reclamation Facilities in the amount of \$1.70 per pound for Fiscal Year 2023 through Fiscal Year 2026, at an estimated annual amount of \$230,000, for a total three-year cost of \$690,000.

Section 2. The City Council hereby authorizes the City Manager or his designee to execute the contract and purchase orders.

Section 3. This Resolution shall take effect immediately upon its adoption.

ADOPTED BY THE CITY COUNCIL OF THE CITY OF CAPE CORAL AT ITS REGULAR SESSION THIS 26<sup>th</sup> DAY OF July, 2023.

  
JOHN GUNTER, MAYOR

VOTE OF MAYOR AND COUNCILMEMBERS:

GUNTER  
STEINKE  
SHEPPARD  
HAYDEN

Aye  
Aye  
Aye  
Aye

CUMMINGS  
WELSH  
LONG  
COSDEN

Aye  
Aye  
Aye  
Excused

ATTESTED TO AND FILED IN MY OFFICE THIS 31<sup>st</sup> DAY OF July  
2023.

Kimberly Bruns  
KIMBERLY BRUNS  
CITY CLERK

APPROVED AS TO FORM:

Brian R. Bartos  
BRIAN R. BARTOS  
DEPUTY CITY ATTORNEY  
res/Single Source-Polydync, Inc.

**Mayor**

John Gunter

**Council Members**

District 1: Bill Steinke

District 2: Dan Sheppard

District 3: Tom Hayden

District 4: Patty L. Cummings

District 5: Robert M. Welsh

District 6: Keith E. Long

District 7: Jessica Cosden



1015 Cultural Park Boulevard  
Cape Coral, FL 33990

**Interim City Manager**

Michael Ilcyszyn

**Deputy City Attorney**

Brian R. Bartos

**City Auditor**

Andrea R. Russell

**City Clerk**

Kimberly Bruns

**FINAL ACTION SUMMARY  
AGENDA FOR THE REGULAR MEETING OF THE  
CAPE CORAL CITY COUNCIL**

July 26, 2023

4:30 PM

Council Chambers

**PLEDGE OF CIVILITY**

We will be respectful of each other even when we disagree.  
We will direct all comments to the issues. We will avoid personal attacks.

**1. MEETING CALLED TO ORDER**

A. MAYOR GUNTER

**2. INVOCATION/MOMENT OF SILENCE**

A. COUNCILMEMBER SHEPPARD

**3. PLEDGE OF ALLEGIANCE**

A. COUNCILMEMBER SHEPPARD

**4. ROLL CALL**

A. MAYOR GUNTER, COUNCILMEMBERS COSDEN, CUMMINGS, HAYDEN, LONG, SHEPPARD, STEINKE, AND WELSH – MAYOR GUNTER, COUNCILMEMBERS CUMMINGS, HAYDEN, LONG, SHEPPARD, STEINKE, AND WELSH WERE PRESENT. COUNCILMEMBER COSDEN WAS EXCUSED.

**5. CHANGES TO AGENDA/ADOPTION OF AGENDA – ADOPTED, AS PRESENTED**

**6. RECOGNITION/ACHIEVEMENTS**

A. Community Recognition Award: Eliza Odom – INFORMATIONAL ONLY

**7. APPROVAL OF MINUTES**

A. Regular Meeting – July 12, 2023 – APPROVED

**8. CITIZENS INPUT TIME** – A maximum of 60 minutes is set for input of citizens on matters concerning the Consent Agenda and City Government within Council jurisdiction to include Resolutions appearing in Sections other than Public Hearings and Public Input; 3 minutes per individual. **5 SPEAKER(S); TOPIC: OPPOSITION TO DEVELOPMENT AT REDFISH POINTE**

## 9. BUSINESS

### A. CONSENT AGENDA

- (1) Resolution 131-23 Approve Single Source with Polydyne Inc. for the purchase of Clarifloc SE-714 for wastewater sludge dewatering at the Water Reclamation Facilities, at the unit price of \$1.70 per pound for fiscal year 2023 through fiscal year 2026, at respective annual cost of \$230,000 for a total three-year cost of \$690,000; and authorize the City Manager or designee to execute the purchase orders. Department: Utilities; Estimated annual dollar value \$230,000; (Water and Sewer Fund) – APPROVED
- (2) Resolution 170-23 Approve the Sole Source and agreement with - Software Name exempt per 119.0725 of the Florida Statutes - for the software to maintain the City's Transportation, Stormwater Data, Property Management (Facilities), Walkability and Parks & Recreation domain services for the Fiscal Years 2024 through 2026. Currently the City utilizes the software to maintain the transportation and stormwater data. The annual cost for all domains for three fiscal years is \$577,860.60 which including prorating FY2023 and Implementation cost (FY2023 Prorated \$16,947; FY2024 \$154,358; FY2025 \$162,075.90; FY2026 \$170,179.70 with an implementation cost of \$74,300); and authorize the City Manager or Designee to execute the contract, purchase orders and any other related documents; Department: Public Works; Total Dollar Amount: \$577,860.60; (Stormwater Fund and General Fund) – APPROVED
- (3) Resolution 177-23 Approve Sovereignty Submerged Lands Fee Waived Lease Renewal at the Yacht Club Boat Ramp and Pier granting permission for submerged land use between the Board of Trustees of the Internal Improvement Trust Fund of the State of Florida and the City of Cape Coral, Florida; Approve Five-Year Renewal to Reflect New Lease Term from November 15, 2022 through November 15, 2027; and Authorize the Mayor to Execute the Agreement; Department: Parks and Recreation; Dollar Value: N/A; (Fund: N/A) – APPROVED
- (4) Resolution 182-23 Approve contract for the purchase of 3401 Andalusia Boulevard (Lots 31 and 32, Block 5553, Cape Coral Unit 84), for future Water Production Well Site #343, associated with the North RO Production Well Expansion Project, for the purchase price of \$50,000 plus closing costs not to exceed \$1,800; Department: Public Works / Property Management; Dollar Value: \$51,800; (Water/Sewer Fund) – APPROVED
- (5) Resolution 184-23 Approve the creation of two new position classifications, one of "GIS Applications Specialist" in the ITS Department and one of "Communications Supervisor" in the City Manager's Office. Note 1: ITS position has no budgetary impact in the current year and does not change the FTE count. Note #2: City Manager's Office position does not change the total FTE and has no budget impact. – APPROVED
- (6) Resolution 185-23 Approve Assignment of Contracts from Water Science, Inc. to Water Science, LLC. at the same terms and conditions for Contract #CON-UT15-21/KR-Y with a Staffing Cost Proposal #WSA-11 (PO#23501688); Professional Consulting Services for the 2023 water supply delivery from the SW Aggregate Reservoir; And authorize the City Manager or his designee to execute assignments, amendments, purchase orders, change orders and any renewals; Department: Utilities; Estimated Dollar Value: \$52,887.98; (Water and Sewer Fund) – APPROVED